

(By: Dr. S. Khusro Iqbal, PhD)

## **Statement of Claims against Selection Criteria**

*You can exceed your own limits by aiming higher. (Marcus Cicero)*

My enclosed Curriculum Vitae will establish through the jobs which I have performed during my more than **Twenty Five (25) years of professional experience in defining and evaluating strategic outcomes; planning effective implementation with clear focus on their delivery** enable me to have the required competence, knowledge and skills to perform the following specific tasks which are required to be performed by this position, as per the published advertisement.

➤ **Educational Criteria:**

I hold degrees of **B.S, LLB, M. Phil** that is equal to **17 years of education** with a specialization in **Business Leadership, Law, Public Policy & Administration, Management, Human Resources and Knowledge management.**

My **Doctorate (Ph.D)** perfectly qualifies me for any industry C-Suite position because it gives me greatest level of competence in the field of Business& Public Administration and Employment Law; develops transferrable soft skills; gives ability to work in a team, think critically, solve complex problems, work independently, present new business ideas, working on committees and lead decision making; makes me comfortable to manage successfully the uncertainty as it empowers me to create solution into existence for the very first time.

➤ **Work Experience Criteria:**

I have acquired successful more than **Twenty-Five (25) years** of professional experience while working with various business oriented and successful related industries, since 1998.

I have successfully demonstrated my business leadership acumen, while directly reporting to the CEO / Head of Organization, in business operation, acquisitions, sales management, facelift and upgrading of business units while working for Avari Hotels International, Afro Euro Synergy, Baqai Foundation, Dolphin Airline (subsidiary of Abdullah Bin Zayed Group) in UAE and General Tyre & Rubber Company (shareholding unit of Continental Tyre Germany) for more than 15 years, since 2007.

I am equipped with more than **18 years** of experience, since 2004, of senior management positions in relevant professional areas; vis-à-vis Skill Development, Human Resources & Financial Execution, Performance Management, Team Building, Project Management, Company & Labor law, Corporate Governance and Company Secretarial practices while working with Avari Hotels International, Domtex Industries Inc, Afro Euro Synergy, Baqai Foundation, Dolphin Airline (subsidiary of Abdullah Bin Zayed Group) in UAE and General Tyre & Rubber Company (shareholding unit of Continental Tyre Germany).

I have successfully performed C-suite level jobs in the capacity of Head of the Department, Group Head of Large multinational Business Units and Advisor while

working for Avari Hotels International Afro Euro Synergy, Baqai Foundation, Dolphin Airline (subsidiary of Abdullah Bin Zayed Group) in UAE and General Tyre & Rubber Company (shareholding unit of Continental Tyre Germany).

The skill development organizations with which I have worked; vis-à-vis Avari Hotels International, Afro Euro Synergy, Baqai Foundation, Dolphin Airline (subsidiary of Abdullah Bin Zayed Group) in UAE and General Tyre & Rubber Company (shareholding unit of Continental Tyre Germany) have successful business turnaround qualifying me to work as CEO, if got selected.

➤ **Age Criteria:**

I am 55 years of age being born on 23.11.1967

➤ **Areas Of Responsibility:**

The highlights of my experience include, but are not limited to, the following significant service features delivery successfully, while working with Avari Hotels International, Domtex Industries Inc, Afro Euro Synergy, Baqai Foundation, Dolphin Airline (subsidiary of Abdullah Bin Zayed Group) in UAE and General Tyre & Rubber Company (shareholding unit of Continental Tyre Germany):

- ✓ Reporting to the Board of Directors and working closely with BOD in the development of organizational strategic plan to advance the Company's mission and objectives as well as to promote transparency and enhance revenue
- ✓ Demonstration of leadership skills, possess management and team building experience, and excellent communication and interpersonal skills
- ✓ Ability to work as team player to nurture an environment of opportunity for optimum creativeness practices to ensure an efficient operating organization
- ✓ Working with willingness to be an agent of change and always achieved targets with timelines given by my employers

Based on my about two decades spread over senior leadership experience in the field of Financial Planning, Budgeting, Forecasting, Human resource Management and Law Oriented Policy making for multiple profit-oriented organizations I am confident that I have accumulated all the skills and experience which you would be seeking for this role. Not only do I appear to meet the exact needs of this role but also note that this position is the one which I have always sought and firmly believe that I will thrive in.

***“The average person puts only 25% of his energy into his work.  
The world takes off its hat to those who put in more than 50% of their capacity,  
and stands on its head for those few and far between souls who devote 100%”***  
***Andrew Carnegie***