

I am a Black Belt with more than 25 years' experience in managing Diversified Operations of Pharmaceutical, Food and other Manufacturing organization.

Led teams in areas of Production, Supply Chain, Technical Operations, Operational / Manufacturing Excellence, Strategy, Launch of New Products, Quality, Customer Service, FG Warehouse /Logistics, HSE, Development of staff, Reward & Recognition.

Education

**B.E. (Mechanical)
from NED University**

**MBA from Institute of
Business
Administration**



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Work Experience

Aisha Steel Mills Ltd. 2022- Present
General Manager Plant & Operations

- Provide operational, strategic direction and leadership to the CRC & CGL Operations.
- Manage headcount of 370 employees.
- Accountable for **Budget of Rs.1 billion.**

Glastec Ampoules 2020 – 2022
General Manager Plant

- Provide leadership to the Pharmaceutical Glass Ampoule Manufacturing Plant, including but not limited to Manufacturing, Quality Operations, Supply Chain, HR, Marketing, Technical Services, Engineering, and EHS. Manage annual volume of 100m ampoules.
- **Developed Site Plan** to improve the operations.
- **Started Production Planning Cycle** for better planning of Supply Chain.
- Changed Mindset through staff development.

House of Habib/Shabbir Tiles & Ceramics 2017- 2019
DGM Operational Excellence / Quality Assurance

- **House of Habib comprises of 9 business (Indus Motors, Thal Engineering, AuVitronic, Agriauto, Dynea, PPD, Shabbir Tiles, Thal Jute & Baluchistan Laminates), 16 factories and 3 Educational Institutes, was associated with the group.**
- Provide strategic and technical/operational guidance regarding operations to the businesses.
- Worked with Pakistan Papersack Division and **made improvement in the production process by increasing the output in their New Line of Carrier Bag (from 5% to 70%)** and helped bring production up to the mark.
- Led **Knowledge Mapping activity of the Carrier Bag process.**
- **Managed 5S & HSE Audit for the whole group** (which includes 9 business and 3 Education Institutes, 19 units).
- **Improved the Logistic / FG Warehouse operations** through detailed study, identified the issues and provided recommendations for improvement. **Set up and organized layout of a new FG Warehouse.**
- Streamlined the activities of Sales and FG to **enhance Emporium Operation business.**

Ismail Industries Ltd. 2016 – 2017
Head of Strategic Operations

- **Ismail Industries comprises of 4 business; Candyland, Bisconni, Snackcity and Astro Pack, was associated with 8 factories of the group.**
- **Assisted the Group CEO** on various projects/ initiatives for 8 factories as part of ILL.
- Worked on **feasibility of new plant / manufacturing option for building blocks project** to explore for diversification for the Group.
- **Made improvement plan based** for different departments **related to process, productivity and quality.**

Operations Accomplishment

- Won the GMS President's Roll of Honour Award for "Review of Karachi Antibiotic Syrups Batch Yield Increase."

- Won the Regional Award for "Increase productivity of Augmentin tablets range."

- Won the Regional Award by introducing "Concept of KM Advocates."

- Won the Site Award for "Increase in yield of ENO 4oz range."

- Won the Site Award for "Increase in yield of Augmentin tablets range."

- Won the Site Award for "Knowledge Mapping for Product Transfer activities."

- Won Silver in Innovation Award for "Changing Mindsets on Safety Behaviour."

Foreign Training

- Balanced Scorecard workshop in U.K.
- SIM Training in U.K.
- SOLS and Data warehouse Training in U.K.
- LeanSigma Training in U.K., 2001-2002.
- Knowledge Management Workshop in Egypt, India & Malaysia.
- Lean Days Workshop in France.
- SMED Workshop in Indonesia.
- Lean Academy 2 TPM Workshop in France.
- SMED Facilitator's Training in France.
- Lean Academy 2 Flow Workshop in Singapore.
- +QDCI level 3 Training in Senegal.
- Conducted training for Productivity Improvement in Saudi Arabia.
- Conducted training on Factory Management in Learning Fair of HOH, Pakistan.

Sanofi Head of Liquid Operations & Site Lean

2012 – 2016

Worked as **Head of Liquid Plant Operations** to meet market demand of **41M units** with headcount of **70**.

Managed the Liquid Plant maintenance, housekeeping, productivity improvement by controlling production related KPI. Prepared and control annual revenue & capex budget in coordination with finance controller.

As Head of Lean, supported the Site Director in improving the Plant Operations through Site Strategy.

- **Delivered savings of €1,500K in P&L** through distinct **Roadmap for the Site to improve Plant Operations** through efficiency, productivity and controlling wastages.
- **Trained** more than **80 key staff** in Lean Methodology in order to change the ways of working.
- **Introduced Policy Deployment** for the site, cascading it into individual department objectives and **Site Priorities**.
- As **SMED facilitator**, conducted 3 SMED Workshop and **reduced changeover time by 30% & 40% for Karachi site and 70% for Jakarta site**.
- **Part of Vision Factory, implemented +QDCI** on 12 packaging lines, 6 compression and two ampoule lines.
- **Improved OEE** from 57% to 63%.
- **Manage Performance Improvement of the Plant** by monitoring key KPIs.

GlaxoSmithKline Technical Lead & Operations / Operational Excellence / Knowledge Manager

1998 – 2012

Worked with the Site Director to improve and provide direction to Plant Operations.

- Appointed as **Risk Management Process Owner**, improved audit rating from 2 to 4 out of 5, through robustness.
- Prepared **Strategic Plans** like **Site Business Plan** and **Business Continuity Plan**.
- Was point of contact for the Technical side with Commercial for **Launch of New Product**.
- Lead the Global initiative of **BRITEST Approach for Technical, Product Transfer & Knowledge Transfer Baselines** for the organization.
- Ensured that the layout of the **new Penicillin Facility is based on Vision / Visual Factory**.
- Rolled out & facilitated **Tier Accountability Meeting**.
- Lead the Global **Mass Balance Activity** as a pilot for the Region by focusing on the inputs and outputs of Manufacturing processes.
- **Delivered benefits USD 1.4million in P&L** through improved Operations.
- Managed **Toll Manufacturing Operations of Panadol Range** by being the central point of contact between GSK and Pharmatec.
- Introduced **Key Performance Indicators (KPI)** at site and co-ordinate inputs for two facilities for reporting KPIs to GMS Corporate.
- **Prepared and compiled budget for 3/1 Plan** for two facilities in the Production / Supply Chain.

Peoples Steel Mills Ltd. Assistant Manager

1993 – 1995

- Worked for 1.5 years as a Production Engineer in the Bar Rolling Mill Section.
- Worked for 1 year as Assistant Manager in the **BMR Projects Department**.